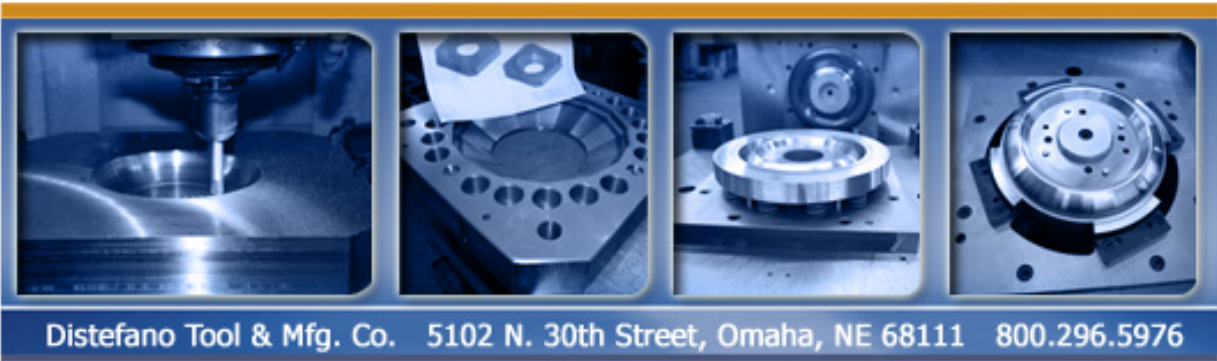


Distefano Dispatch



Helping your bottom line!

December 2010

Manufacturability

As you look to outsource any part or product to a third party I suggest that you review it for manufacturability. What does this mean? Most times internal engineering will design a part or product around your existing capabilities. While that may be fine if you are going to keep the work in house it may limit your ability to get the best price if you look to the outside for someone to make the part.

Why? Well there are many shops that have different tools at their disposal to make a given part. For example we reviewed a part that was spec'd to be wire EDM'd and after review with the customer it was discovered that in reality it could run in a standard CNC. This was very important as it lowered the cost of the part significantly.

We have worked closely with many of our customers as they design new parts or even existing parts and offered advice as to what will allow them the best price when it comes to the overall process to produce the part.

This is all a part of the service that we offer here at DTM, to live by our mission of customer service, quality and added value.

Quality Corner

Did you know that DTM is currently an ISO 9001-2008 company? We recently completed the necessary audit of our procedures to qualify for this designation. In addition we are constantly certifying our welders to the latest AWS welding criteria – all of this to make sure that you receive the best quality possible. That is our continued commitment to you, our valued customer.



Distefano Facts

Capacity	930,000 sq. ft.
Punch Press	10 to 500 tons
Press Brakes	6 to 1,000 tons
Lasers	4 to 5,000 watts
Weld Stations	18
CNC Machines	8
Wire EDM	5
Customer Service	Priceless



We hope you've enjoyed this latest edition of the Distefano Dispatch. A reminder that we are a single source provider

of quality machined and fabricated products which means a lower per unit cost and shorter lead times. Remember to visit our website for an overview of all our capabilities. We wish all of you a Happy Holiday Season!

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You are being sent this newsletter due to your relationship with Distefano Tool & Mfg. Co. Please add Jon.heibel@behlenmfg.com to continue receiving information from us. If you wish to unsubscribe [Click Here](#)